BESPOKE INTERIORS, MODULAR FURNITURE AND EXHIBITION SOLUTIONS FOR WHEN SPACE MATTERS.
Established in 2007 as The Green Office Company*, the firm today is offering integrated Design & Build services for the discerning clients of the region through specialization in Bespoke Interiors, Modular Furniture and Exhibition Solutions. To summarize, we are space planners, interior designers, project managers and total solution providers.

Space Matters has made a reputation for itself for quality and wide range of interiors that caters to every segment of the market and has myriad instances of successful track record in specialized facilities and space targeted at large scale customer classes.

With dedicated facilities for various aspects of interior fit-out, the company has successfully carried out a number of prestigious projects in all the emirates of UAE for highly reputed clients in the Oil and Gas, Cargo, Hotels, Universities, Airlines, Hospitals, Government Departments and other industries. The very impressive list of our customers would be a testimony to our commitment and innovations in the field of commercial, retail and hospitality contract interiors.
OUR INNOVATIVE PROFESSIONALS CREATE EXCEPTIONAL ENVIRONMENTS THAT MEET THE MOST COMPLEX PLANNING AND DESIGN CHALLENGES.

In addition to our shared philosophy and vision with all our collaborators, our team is known for its design expertise as well as its hands-on project management. We work closely with designers, contractors, real estate professionals and business executives to promote a creative and seamless design process while focusing on creating user-friendly environments conducive to both efficient operations and healthy human interaction.

We approach each new mandate on the premise that a client has needs to be met, a budget to be respected and a corporate culture to be nurtured.

With the multidisciplinary profile, we provide holistic design services to support clients at every stage of the project, from initial ideation and design through implementation and management. For each project, we shall draw from all disciplines and practices, creating cross-disciplinary teams that blend a remarkable range of expertise and deliver a comprehensive design vision that would be impossible with a less diverse mix of talent.

Every project shall benefit from the skills of our multiple specialists collaborators, and the overarching creative vision of our seasoned architects. We build partnerships with each client, developing design solutions that are unique and meaningful.
“SOMETHING THAT STARTS OUT AS SEEMINGLY IMPOSSIBLE, MAKES US WORK THAT MUCH HARDER TO CONQUER THE CHALLENGE.”

Though our projects shall always follow sound environmental and energy efficiency principles, what sets us apart shall be our capability to also execute sustainable interiors as per LEED (Leadership in Energy and Environmental Design) standards.

Space Matters also provide sustainable design strategies that create healthier environments, preserve natural resources and deliver greater asset value to its clients. While other firms are still in a learning curve, we have perfected sustainable design skills through our collaborations at a time when clients are increasingly becoming aware of the financial, social and environmental benefits of sustainable buildings.

Our managers, site supervisors and foremen would know how to direct the application and implementation of these concepts and technologies on the construction site and in the office. Moreover, they would also be able to integrate functions, procure specialized materials and services and document the activities leading to a certified and commissioned interior space. To that end, we shall stay abreast of the latest, healthiest products for interiors. Based on the requirements of the project, we shall specify and supply natural, recycled content, low-emissions, and biodegradable interior finish materials, furniture and window treatments for your place of work / stay.
WE HAVE AN IMPRESSIVE TRACK RECORD OF ON-SCHEDULE COMPLETIONS AND HANDOVERS, NO MATTER HOW CHALLENGING THE DEADLINE.

We specialize in Interior / Workspace / Retail Design, Build, IT, Electrical, HVAC, Security Systems, LAN and Data Cabling, Video Conferencing Installations and Post Contract Solutions including Ergonomic Assessment. Reliability and client satisfaction are an integral part of the way we do things. We shall cater to clients with specific efficiency-based services including:

- Pre-leasing strategic thinking and planning.
- Ideation to identify what makes space, employees, and ultimately the whole organization perform better.
- Project development rooted in clear guidelines, including drawings and specifications.
- Open-eyed, sharp, smart follow-through with on-site design management and supervision.
- Manufacture, supply and installations of furniture to suit your bespoke interiors.
- Design & build of Exhibition Stands.
The ability to integrate the firm’s services as a unified creative force shall be in sync with what today’s market needs from design & build. Our capacity to manufacture modular furniture to suit bespoke interiors by providing matching finishes and profiles helps to showcase your interiors as blending and tying all elements seamlessly. We can design an office without the constraints imposed by readymade furniture, rigid sizes and standard formats. Our flexi-modular furniture systems optimizes your office space, enhances productivity and create fully customized interiors.

“GOOD DESIGN IS ALL AT ONCE INVISIBLE AND PRONOUNCED, DEAD SIMPLE BUT BRILLIANT.”
While SpaceMate offers sustainable, adaptable workspace solutions, it is the flexibility that it offers that is allowing it to be used within a variety of interiors. Produced through a patented framing methodology in our facility in the United Arab Emirates, the concept offers very fast turnaround and delivery times with high quality finishes and complete design flexibility. No longer does your office design have to conform to standard sizes - with SpaceMate you can specify and customize almost every aspect of your office furniture!
We bring to exhibitions our comprehension of current global exhibitions trends and demands as well as our expertise borne out of meeting stringent timelines while delivering top quality stands to leading exhibition organizers; we have what it takes to carry out making complex large scale exhibition stands. Our capacity includes managing domestic and international multi-industry exhibition events for multiple clients, through prompt-coordination with the various organizers.

“WITHOUT CRAFTSMANSHIP, DETAILS WOULD BE LOST. AND WITHOUT DETAIL, THERE’S NO QUALITY.”

DYNAMIC EXHIBITIONS SOLUTIONS CREATED FOR WHEN SPACE MATTERS

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OUR EXHIBITION SERVICES DIVISION OFFERS COMPREHENSIVE TURNKEY EXHIBITION SOLUTIONS.

A dedicated account team manages the meticulous exhibitions process, from brief to handover, allowing clients to stay focused on their core businesses of promoting their brand.

We custom design your exhibition stand in a way that strongly reflects and communicates your brand values to help you achieve your exhibition objectives. Our skilled production team will then craft concepts into reality, always delivering a world-class quality stand that is compliant in terms of HSE standards.
Our Client Relations Department is there to listen to your problems and arrange for immediate remedy. You matter to us from the moment the job is awarded. Your Project Architect shall be dedicated during the entire duration of the project, leaving you free to get on with your core business. Thanks to your dedicated account on our website, you and your overseas colleagues and partners can access live reports on your project’s progress including weekly reports and pictures.

Reputation is everything for us. We will live or die on it. All we have is happy clients – they’re the result of our inspirational work and inspirational service. And thankfully, from small individual clients to large corporate houses, happy clients are all we ever have. Just take a look at the case studies on our website, or give us a call on 04 379 0988 and we’ll arrange for you to meet one face-to-face.

"OUR CLIENTS ARE ALWAYS OUR CLIENTS BECAUSE WE LISTEN TO THEM AND CARE FOR THEM YEAR AFTER YEAR."
We approach a fit-out or refurbishment in a relatively undiscovered way. It’s known as Design and Build in the construction industry. It saves time, minimizes risk and reduces hassle – and it’s more likely to deliver on time and to budget. All in all, it represents better value for your money.

Design and Build is about letting one company take care of everything. Literally everything. From planning permission to interior design to construction to move-in. Dealing with just the one contractor brings immediate and ongoing benefits – and it does so because almost all the work is done in-house with one integrated team.

For a start, time is saved on negotiating contracts. There’s just the one agreement to sign, instead of maybe a dozen, and it covers the whole job, not one small piece of it. And there’s a single point of contact throughout the project, who will assume total responsibility from beginning to end and will oversee everything for you.

Because the designer and the builder actually talk to one another, and work together from the outset, the Design and Build approach offers firm guarantees.

The design you sign off is the design you get. The cost you tell the finance director is the actual final cost. So there’s more certainty and less risk. Contractually the client gets more protection this way, too.
CRITICAL PATH

Perhaps most significantly, a unique aspect of Design and Build – parallel working – helps bring forward the completion date of a project. Why? Because in the traditional approach, the designer and contractors are individual runners in a relay race, who must pass on the baton before the next one can start. But a Design and Build contractor can manage tasks so that many of them run in parallel – helping the project stick to a critical path. So nearly everybody can be running at the same time, making the whole exercise a lot quicker.

Another point in favour of Design and Build is the contractor’s ability to address, in a more cohesive way, the legislative, health and safety, technological and environmental matters that affect modern workplaces. After all, the end result has to be practical and compliant, as well as elegant. What’s more, with around one-fifth of all projects having a major defect, however they are developed, it’s important that the Design and Build contractor is around to put problems right – and they can often absorb the extra cost of doing so, too. Compare this to the traditional approach, where the client is usually left to pick up the pieces.

QUALITY OF DESIGN

Unsure about the quality of design? It comes down to the talent and experience of the individual designers working on the project. A Design and Build firm is just as likely to employ these skilled individuals as an architectural practice. Don’t assume one type of firm is better than any other. Make sure you check references and ask to see examples of work carried out before deciding who you’re going to get better results from.

RIGHT APPROACH

So how do you know if the Design and Build approach is the right one for you? Well, if there’s a specific designer or contractor you really want to work with, or if you’re prepared to pay additional professional fees (for surveyors, architects, project managers, IT consultants, mechanical and electrical services consultants, planning supervisors and others), then Design and Build isn’t for you. But on the other hand, if you’re happy to work with one partner, want less hassle, and want guarantees on time and budget, it almost certainly is.

A testimony to the quality of service available from a Design and Build partner is the type of clients that have chosen to transform their offices by this approach through us. Companies for which design values are paramount to their brand have all opted for Space Matters.

*The Green Office Company offers a wide range of products and accessories designed to maximize efficiency and minimize environmental impact. Sourced from leading manufacturers around the world these products represent the latest technology and the newest innovations in green office fit-outs. As an authorized distributor The Green Office Company not only guarantees genuine products direct from manufacturers, but also ensures products are correctly installed and commissioned.

www.thegreenofficecompany.com